

New decade brings new ranks

More than 500 men and women in Recruiting Service started the 1980's in the right direction. These people were selected for promotion to the grades of temporary major, senior master sergeant, master sergeant and technical sergeant.

Included in this number are 16 captains to major, 58 master sergeants to senior master, 234 technical sergeants to master and 216 staff sergeants to technical sergeant.

Those captains selected for temporary major include: Capt. John M. Callen, 3506th Recruiting Group; Capt. Edward A. Cecconi, 3543rd Recruiting Squadron; Capt. Michael W. Cornett, 3561st RSq.; Capt. Joseph W. Evans Jr., 3541st RSq.; Capt. Henry R. Griffith, 3505th Recruiting Group; Capt. Samuel Henderson, 3503rd Recruiting Group; Capt. Gary L. Hoe, 3503rd Recruiting Group; Capt. Glenn A. McGuffie, 3533rd RSq.; Capt. Richard M. Perry, 3504th Recruiting Group; Capt. John F. Simon,

3539th RSq.; Capt. Eugene Gonzales, 3513th RSq.; Capt. John F. Rothstein, 3566th RSq.; Capt. Lorenzo Wilkenson, 3568th RSq.; Capt. Donald A. Towner, 3541st RSq. and two captains at Recruiting Service Headquarters, Capt. Ronald Sconyers and Capt. Lawrence E. Tuttle.

Five promotions were earned by NCOs at the Recruiting School, Lackland AFB, Texas. Selected for senior master sergeant were; MSgts. Donald J. Cardany and Arthur T. Lindley. Promoted to master sergeant were; TSgts. John Hughes and Jerry LaFleur. SSgt. Lawrence Bowar was selected for promotion to technical sergeant.

3501st Group To SMSgt.

David C. Cobb
James P. Devine
Robert E. Mansperger
Raymond S. Marino
Stanley A. Staples

Robert Summerhill Jr.
Lance J. Tlustos
Louis M. Werdebach

To MSgt.

Roland A. Allen
Robert M. Art
Randolph T. Atkins
Adam R. Babilon

Thaddus K. Beck
Anthony P. Bellish
Ernie A. Bone
Michael R. Brennan
Charles E. Brinson
Robert W. Carpenter
Gene E. DeHart
Gene A. Desrosiers
Ted W. Drost
Stephen M. Duddy

Edgar H. Eggleston Jr.
Paul E. Fleury
James T. Gallogly
John F. Garrity
Norman L. Gaver
Brice R. Gordon
Walter Harchut
Larney E. Hardy
Glenn R. Havens
James A. Hill
William J. Hill
Robert B. T. Houle
Kenneth J. Hunter
Raymond V. Joseph Jr.
Daniel T. Koiri
Andrew H. Kraft Jr.
Leonard J. Lasczak Jr.
John T. Lauer
Walton K. Lydic
Howard W. Marsh
Frank A. Miccolis
Orville V. Miller Jr.
Brian V. Molloy
Robert Olisky
Thomas C. Pavlock
Joseph A. Petrotto
James R. Rafferty
Timothy G. Rogers
Barnard J. Ramano
Raymond Saccoccio Jr.
Thomas H. Sayre
Edward J. Searcy

Ellsworth H. Spence
Warren A. Sutton
Charles S. Tache Jr.
Wilbert S. Talton Jr.
Donald Tiller
Robert J. Tomlinson
Carl W. Turnquist Jr.
Michael W. Twaroski
James R. Washburn
William H. Waterman
August W. Wesch
Michael Wilenchik
Kenneth S. Willey
Charles H. Witman III

To TSgt.

Paul Anderson
Leonard J. Baczowski
Donald H. Banville
Dennis E. Bartlett
William F. Bassette
Ronald J. Bobba
Edmund C. Booth
Ernest J. Bryant II
Peter H. Burse
Richard J. Cadille
Anthony I. Calvaresi
Lucian J. Charette
Gary E. Clarke
Andrew J. Coppi Jr.

Raymond J. Courtney
Harry J. Davis
Leonard B. Debaun
Larry R. Debiec
Dennis D. Elwell
Robert F. Flynn
Robert N. Fouquette
Warren R. Gardner
Ronald Gregory
Paul A. Juliano Jr.
Anthony Kilgallon
William M. Killen
Kenneth C. Kish
Kenneth R. Kopecki
Richard B. Lewis Jr.
Frederick J. McLane
Daniel M. Mozier
Dennis J. O'Rourke
Eddie Otero
William E. Perham
Gene M. Pisaneschi
Edward S. Porter
Frederick W. Rauch
Paul E. Ribarich
John Rudzinski
Thomas L. Shafer
Laurence S. Shaw
Ronald J. Shaw
Roger M. Sherman
Michael D. Stuffle
Dennis J. Taylor

Continued on page 5

the Air Force RECRUITER

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Basic help

MSgt. Lou Ferguson, 3546 Recruiting Squadron Advertising and Publicity NCO for the San Antonio area works with a group of basic trainees at Lackland AFB. Sixteen trainees assisted Sergeant Ferguson over a three day period labeling and sorting over 35,000 direct mail pieces for a mass drop to the entire squadron area. (Photo by Capt. David K. Post)

Col. Broyles commands '03rd, RSM receives new director

Several key positions within Recruiting Service have some new but familiar names and faces. Two group commanders and several deputy commanders have new assignments and two directorates at the headquarters have changed hands.

Col. William D. Palmer relinquished command of the 3503rd Recruiting Group to his former deputy, Col. Gene T. Broyles. Colonel Palmer is now the base commander at Maxwell AFB, Ala. Colonel Broyles' replacement is Lt. Col. Edward Jackson, formerly assigned to Headquarters Military Airlift Command, Scott AFB, Ill.

At the 3505th Recruiting Group, Col. Donald E. Ellis, group commander, is scheduled to become the new vice wing commander of the 12th Flying Training Wing, Randolph AFB, Texas. The group's deputy commander, Lt. Col. Ronald R. Ellis, has also been assigned to Randolph in the Air Training Command Directorate of Operations. Lt. Col. William Sheppard, former commander of the 3551st Recruiting Squadron, has replaced Colonel Ellis as the deputy group commander. No replacement has been named for the group commander's position.

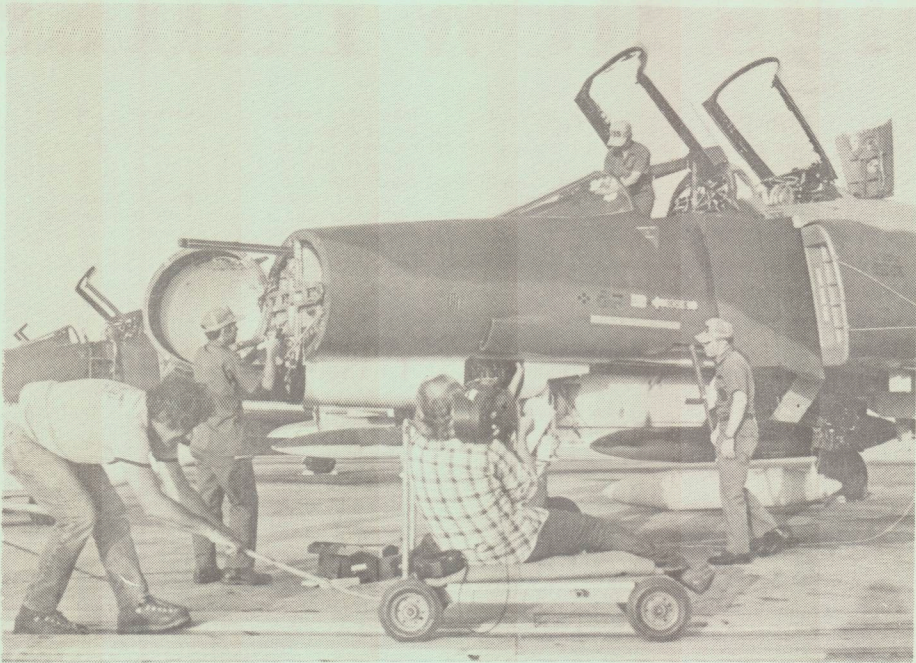
Two other deputy group commanders have

departed. Lt. Col. Troy Brand, deputy commander at the 3504th Recruiting Group, has been assigned to Supreme Headquarters Allied Power, Europe. His replacement is Lt. Col. Edward Glawatski, formerly commander of the 3518th RSq., New Cumberland, Pa. Lt. Col. Donald Ruthrauff, 3506th deputy group commander, retired earlier this year. He is succeeded by Lt. Col. Larry Bolls, previous commander of the 3511th RSq., Pittsburgh.

Several changes at headquarters Recruiting Service include Lt. Col. Edward Keetch's selection as the new director, Marketing and Analysis Directorate. He succeeds Col. William Luther who has been assigned to Headquarters Air Force, Washington, D.C. Also leaving is Col. Jack A. Turner, director of Health Professions Recruiting, who is scheduled to retire effective July 1. His replacement is Col. Ron Bailey, currently assigned to Wilford Hall Medical Center, Lackland AFB, Texas. The new deputy director of the Directorate of Operations is Lt. Col. Jim Copeland, replacing Lt. Col. Jim Whitford who retired earlier. Colonel Copeland headed the Accessions Management Division prior to moving to the deputy director position.



Relax on the beach or near the pool of the resort of Cancun. Officer program recruiters can look forward to the announcement of the winning recruiter during September.



Flightline
Crew members from the film company filmed an officer supervising work on an F-4 Phantom at George AFB.

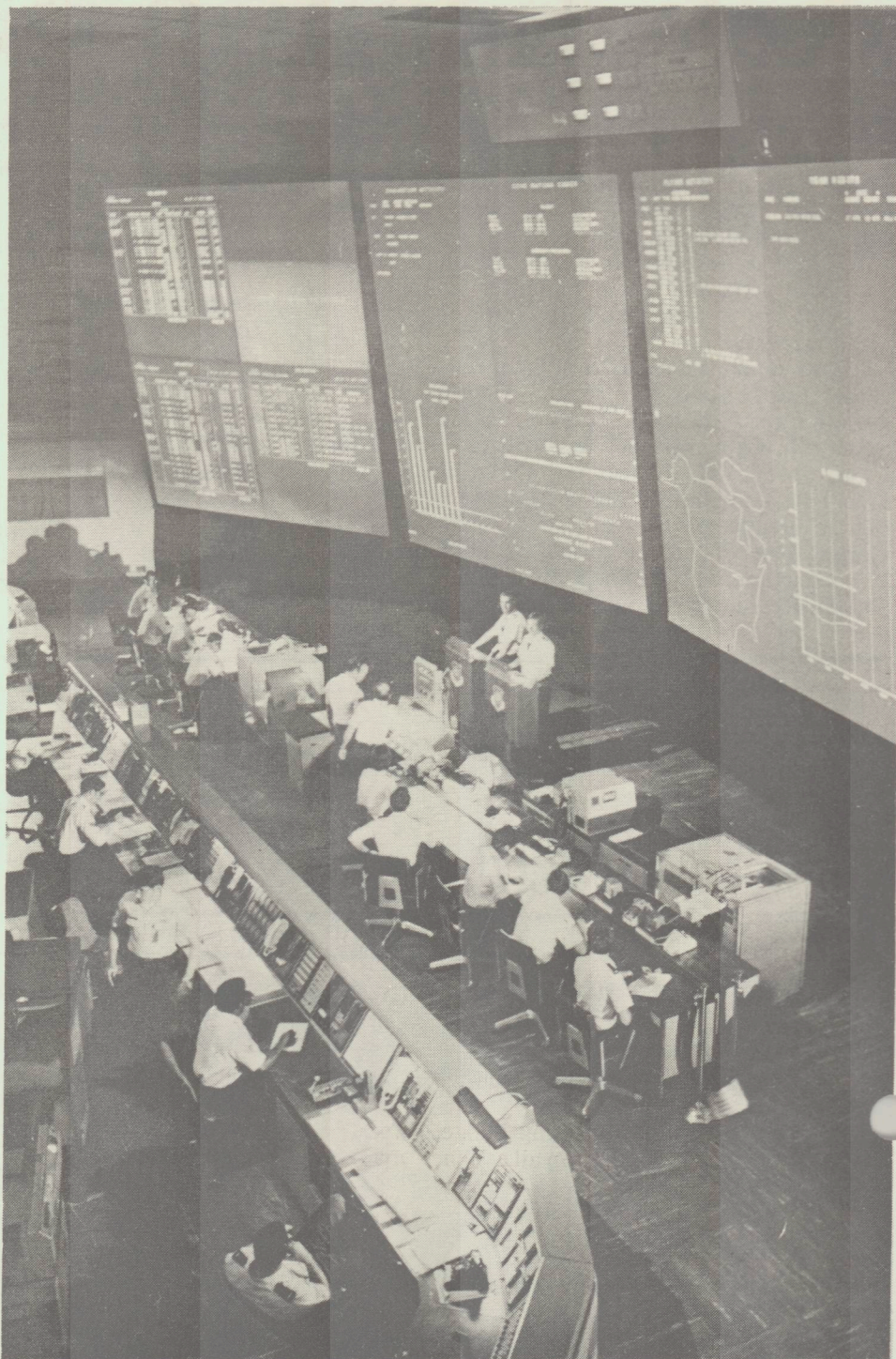
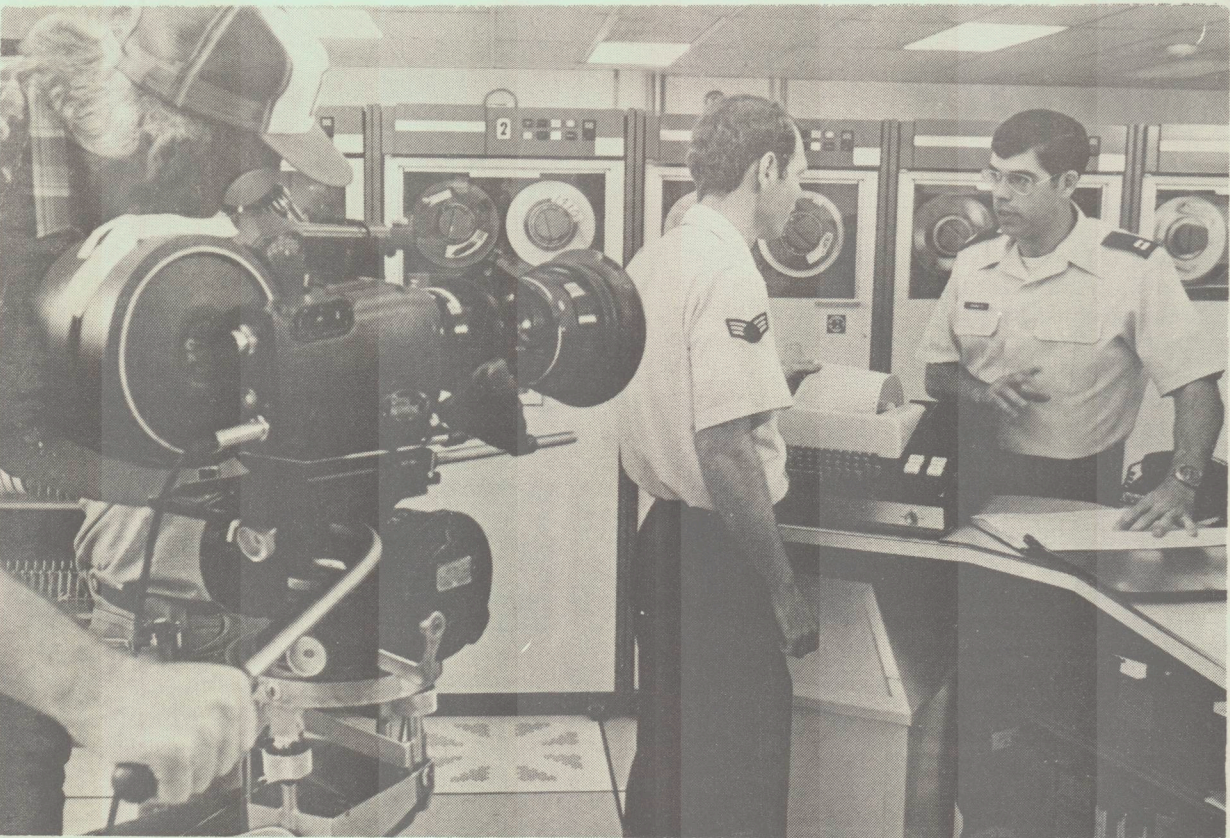
Officer film:

*Depicting today's
Air Force officer
in his vital role*

Officers working on an aircraft, computers, in scientific and engineering roles and in many other exciting areas are the subject of a new officer specialty film being produced by the Air Force's ad agency, D'Arcy-MacManus & Masius, DeGarmo, Inc.

The film, scheduled for release to the field in August, was filmed at various Air Force installations including: Medina Base, Texas, where Officer Training School is conducted; George AFB, March AFB, and Los Angeles Air Force Station, all in California.

The purpose of the film is to provide recruiters a film that depicts the quality and professionalism of today's Air Force officers as well as showing the opportunities available to them.

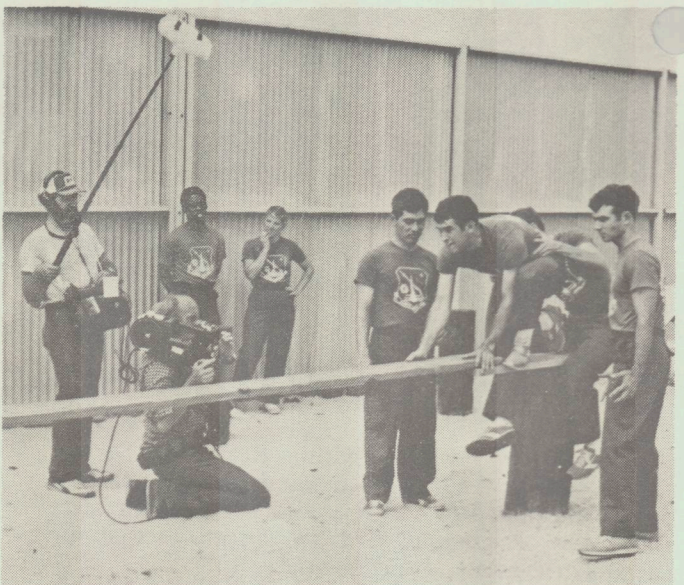


Dramatic

The 15th Air Force Command Post at March AFB, was used for dramatic effect during the filming of the officer specialties film.

Trainees

Officer trainees at Medina Base, Texas, were the focus of one portion of the new officer specialties film due for release in August.



Photos by Walt Weible

Working computers

Technology was one of the key points brought out by the film, including this scene in the computer control room at March AFB.

Badge wear changes

A recent Operations Information Letter signed by Brig. Gen. Keith D. McCartney, Recruiting Service commander, and sent to all command people announced a change in the wear of the Senior and Master Recruiting Badges.

Effective immediately, individuals who were awarded either badge and have moved to a non-production position will be authorized to wear the badge for a full 12 months. This change is retroactive to include recruiters still eligible to wear the badges they earned in 1979.

Previously, individuals who earned the badge and moved to a supervisory/management position were required to remove the badge and could display the badges in trophy form.

The change in policy came in response to many requests from recruiters throughout the command who felt they should be able to wear the badge they had worked so hard to earn.

Recruiters, including specialized recruiters (officer and NCO) with an individual goal assigned, are eligible for the Senior Recruiting Badge. To be awarded this honor, they must attain 100 percent or better of all assigned goals for the entire fiscal year.

Rookie recruiters and recruiters reassigned from nonproduction positions are also able to earn the Senior Badge for the first 12 consecutive months on production.

To earn the Master Recruiting Badge, a recruiter must be 100 percent or better in all assigned goals and be the "top recruiter" in his or her squadron based on the squadron competition system.

Thumbs up

Brig. Gen. Keith D. McCartney, Recruiting Service commander, gives the "thumbs up" sign following a successful fund raising Pancake Breakfast held at the headquarters in support of Blue Suit II. Money raised at the breakfast will be used to support the visit of the winning Blue Suit II flight to San Antonio. The general, his executive officers, Lt. Col. Robert Provines, and Capt. Ronald Sconyers, and several other headquarters officers provided the flipping power for the early morning event. (Photo by Walt Weible)



Blue Suit selection coming soon

It's all over!
June is the last month of Operation Blue Suit II with only one step to go — the naming of a winner.

During July a panel of Recruiting Service officers and noncommissioned officers from the headquarters will judge the nominees from each of the five recruiting groups to determine which flight comes to San Antonio.

In determining which flight is selected, the members of the panel will compare nonprior service EADs recruited and enlisted during the period February to June and reservations made during February to June for the months July to September.

The final selection will be announced on July 18 and that flight will visit San Antonio during early August.

Preparations for the top flight's visit are nearing completion.

Following are the names of the top flights and recruiters for May. June leaders will be published next month, along with the names of the winning flight.

3501st Recruiting Group

Top Flights

Division II - 3516 C MSgt. William McCormack

Top Recruiters

3511 B TSgt. Gary Grahle
3513 B SSgt. Peter Cieslak
3514 B SSgt. Laurence A. Lyons
3515 D Sgt. Cristina Glasco*
3516 C SSgt. Michael Zellner***
3518 D TSgt. Adam Babilon
3519 H MSgt. Dennis Keller*

3503rd Recruiting Group

Top Flights

3531 A MSgt. Bobby Edwards**
3532 E MSgt. Charles Stewart***
3533 C SMSgt. Raoul Girard*
3535 F MSgt. Michael Ward*
3537 D MSgt. Gregory Miller**
3539 C MSgt. Roy Vaughn**

Top Recruiter

3531 F TSgt. Charles McMullin***
3532 E SSgt. Charles Roberts***
3533 F SSgt. John Ivey**
3535 C SSgt. Robert Cross**
3537 F MSgt. Nathaniel Jett*
3539 A TSgt. Raymond Douglas***

3504th Recruiting Group

Top Flights

3541 A MSgt. Albert Simpson***
3543 B MSgt. Ernest Smith
3541 C MSgt. Robert White***
3543 D MSgt. John Newberry*
3546 E MSgt. Jerry Siegel***
3542 F MSgt. Jerry Wieman**

Top Recruiters

3546 E SSgt. Robert Hiatt**
3541 A Sgt. Vera Castro***
3541 C TSgt. Jackie Barnes*
3546 E SSgt. Luis Astorga*
3541 A TSgt. James Services***
3541 A SSgt. Donald Childress*
3541 C TSgt. Ernest Daughtery Jr.*

Top Squadrons

3545th Recruiting Squadron*
3544th Recruiting Squadron***

Top AFEES

St. Louis AFEES
Dallas AFEES*
Amarillo AFEES**
Shreveport AFEES**

3505th Recruiting Group

Top Flights

3550 C TSgt. Jim Rohl
3551 D TSgt. Robbin McGregor
3552 D MSgt. Allen Bain***
3553 E MSgt. Milton Showalter

3554 B MSgt. Lawrence Walters
3555 C TSgt. Nelson Parkinson*

Top Recruiters (top 10)

3552 D TSgt. James Harris
3550 C TSgt. Carl Davis
3554 B TSgt. James Besmer*
3551 A SSgt. Richard Haight
3552 C SSgt. John Higgins
3550 F TSgt. Louis Alanis
3555 B TSgt. Thomas Kennedy
3551 D SSgt. Carl McCreen
3552 C SSgt. Charles Kelly
2552 D SSgt. Francis Szymanski

Top AFEES

Cincinnati AFEES*

3506th Recruiting Group

Top Flights

3561 C MSgt. John Lopus***
3562 D MSgt. Edward Allen***
3566 A MSgt. Donald Long**
3567 C MSgt. George Eret Jr.***
3568 D MSgt. David Gundie**
3569 B MSgt. Jerry Young***

Top Recruiters

3561 C MSgt. Elmer Timmreck**
3561 G TSgt. George Schaefer
3562 D (T) Sgt. Irving Keck
3562 D (T) SSgt. Marie McIntosh**
3566 B SSgt. Henry Daniels Jr.***
3566 A SSgt. Sanford Lindsay***
3567 C TSgt. Michael Clare***
3567 E TSgt. Phillip Riley*
3568 B MSgt. James Merriitt***
3568 A SSgt. Leo Mutti*
3569 B SSgt. Richard Lant***
3569 B SSgt. Bob Sherman*

* Denotes second Blue Suit II recognition
** Denotes third Blue Suit II recognition
*** Denotes fourth Blue Suit II recognition
(T) Denotes tie

viewpoint...

Motivating from within helps make any goal

MATTRESS II: Selling ourselves is half the solution

We are all familiar with MATTRESS, the acronym for Money, Advancement, Training, Recreation, Education, Security and Satisfaction. But how about another side to MATTRESS to go along with this? All too often we become technicians and have our trade memorized to the T. But, we also fall into the familiar pattern of neglecting the human aspect or approach to our stock-in-trade, namely our relationship to what we are selling. Unless we are convinced in our own minds about the importance of what we are selling, we will not excel or be a lasting success. We must first be sold ourselves in order to sell with fresh awareness and vigor.

It will only take a minute to understand the new version of the familiar MATTRESS:

Motivation. We don't have to vocalize it every morning when we jump out of bed, we don't have to shout "Boy, am I enthusiastic!" But we should internalize it. If we go to work feeling defeated, depressed and miserable then it will be a miserable

Each of us likes to think of ourselves as self-starters, people who are motivated to do better. Recruiters especially see themselves as people who are motivated from within and, therefore, are better at whatever they set themselves to do.

We work daily at a business that is not easy. Keeping self-motivated is one of the highest goals a recruiter can set. Here are a few thoughts that should be of interest to anyone seeking self-motivation.

- * Self-motivation is the power that raises you to any level you seek.
- * If you are truly successful, you gladly accept personal responsibility for self-motivation. You start yourself because you have the key to your own ignition switch.
- * Self-motivated people make commitments, ordinary people make promises.
- * Ultimately, the question of what we get out of life depends on how well we match what we want with self-motivation.
- * The power of personal motivation comes from a definite, personalized plan of action and the application of that plan every day of your life.
- * Before you can move upward toward predetermined success, you must trigger your own motive power.

Being motivated from within is that single spark that sets us apart from the crowd. To be the best is to apply yourself to that goal and never falter. No man or woman can become something they are not willing to work for.

To be the best recruiters requires you to set your goals high and never compromise on those goals. If our goal for you is 10, set your personal goal at 20. Keep your point of success above that which others set for you.

I know all of you won't double your enlistment goals. We'd need to double the population of the United States to fulfill your combined personal goals. I also know your goals are set high and you all strive to attain them. But most of all I know that each of you is a prime example of the self-motivated individual.

Keep pushing for 1980 — ATB. It won't be easy but nothing worthwhile comes easy. It comes from hard work, dedication and relentless pursuit of your personal goals. I know that each and everyone of you can achieve any goal that you set for yourself. Keep charging!

Keith D. McCartney

day for us. Motivate yourself.

Attitude. Unless our attitude is positive, we will not ultimately succeed. We may enjoy "flash in the pan" success for a month or a quarter; but we will not be consistently successful unless we are 100 percent dedicated to the recruiting mission and the Air Force.

Timing. This refers to the scheduling of our day's events and brings to mind "plan your work and work you plan."

Each day consider:

- What was my plan for yesterday?
- Why didn't I work that plan?
- What is my plan today?
- How close am I to following today's plan?
- What is my plan for tomorrow?

Telephone. This is both a blessing and a curse. The telephone technique to true selling is a practical art. The more we practice it, the more expert we become in its use. It is not uncommon for people to experience complete personality changes on

the phone. The overbearing stutter, and the shy become bold and aggressive. We don't always realize the circumstances of the person at the other end. Did that nurse who works at night, hang up because I called her in the afternoon while she was sleeping?

Responsibility. Do we follow up on all leads? Do we just work the program that appeals to us? Do we give an honest day's work for our paychecks?

Enthusiasm. The most contagious of all personality traits, and it costs nothing, not one cent. All of us can gain the best advertising and publicity success we ever enjoyed by doing whatever we do (whether typing letters or talking to a group of high school students) with more zest and interest.

Sincerity. How do we come across to others? Are others meaningful to us or only means to an end? The phony will be spotted for what they are. You will not be successful because you will not enjoy or earn the respect and loyal cooperation of others.

'You are the ones...'

(Editor's Note: The following letter was addressed to basic trainees at Lackland AFB and appeared in a recent issue of the Lackland Tailspinner newspaper.)

Dear Lackland Trainees:

You are somebody special.

And I want you to know why.

I drive through Lackland often. I see you under many different conditions...working, marching in formation, walking in small groups, walking alone. But no matter where you are or what you are doing there's something about you that spells PRIDE...

I see you standing alone, waiting for a traffic light to change, and you are standing erect and alert, chin high, confident and prideful.

Don't worry about how you look in your fatigues. They may not be the world's best fit, but they set you apart as somebody special in a critical time in our history when there are too many ordinary people who are willing to dodge responsibility and get by the easiest way. Never mind that you may show the effects of having work-

ed hard in the hot weather. You look great.

Don't feel neglected because the public, the newspapers and radio and television don't seem to know that you're alive and that instead of noticing you they break their backs to make heroes out of over-paid athletes, rock musicians and various kinds of kooks.

Those may get the publicity and lots of money, but in the big scheme of things they are not important — and that's the difference. When the chips are down you are the ones who are important.

What you have chosen to do means something.

I just want you to know...this old American is proud of you. I admire you for your decision to serve your country. And you may be sure that I am not the only one who thinks this way.

Hold on to the discipline and spirit that you reflect at Lackland. Take this attitude with you when you leave Lackland. Let it shine wherever you go. The country needs you. The country needs your example.

Royal H. Roussel
Air Force Retired

Our flag

(Editor's Note: Patriotism affects different people in different ways. Some will say it is old-fashioned and others say it must be the most important feeling for members of the military. SMSgt. Bobbie T. Kent, operations supervisor at the 3539th Recruiting Squadron, New Orleans, has this to say.)

As the day begins to break in the crisp morning breeze And the wind flutters softly across the vast open seas, We rise to see the flag touch the tip of the sun, And we can all rest assured that our task was well done. What enters your mind when the music begins, And the flag clears the pole and blossoms in the wind? Do you feel a chill or a moment of pride? Or do you hold back the tears that need to be cried? See, you have a choice to be happy or sad — And to cherish what's good and help correct what's bad. So do your part with kindness and song, And everyone's effort will keep America strong. Just imagine the debt owed by you and me To all those who fought to keep us free. Why, I still have hope and maybe you'll agree — That God does bless those that want to be free!

commander's dial 3425

Commander's DIAL (Direct Information Action Line) is designed to provide Air Force Recruiting Service personnel with a direct line to the commander. If you have a question, call Autovan 487-3425, Federal Telephone System, (512) 748-3425 or commercial (512) 652-3425. Callers are urged to include their name and telephone number to speed responses.

Five-year limit

COMMENT: Today I had to turn away two prior service applicants who were qualified except that they had more than five years service in a branch other than the Air Force. I was wondering if we could come up with something for people from other branches with more than five years TAFMS.

REPLY: Although it may sound harsh, there are very sound reasons for not enlisting people from other branches of service who have more than five years TAFMS. In order to maintain our force structure, it is essential that we enlist prior service people to fill specific career vacancies by grade, year group, and vocation. The support for this policy is based, in part, on other services lack of Professional Military Education (PME), incompatible performance rating systems, and a more liberal promotion system. When we process a former Air Force applicant with "X" amount of service, we know what we are getting and how the individual was trained in his or her skill and PME. We also know that the promotion system under which they competed did not give them any advantage over their fellow airmen. We are working several initiatives for the Prior Service Program and expect to see some results in the near future.

However, they will only help future (FY 81) production since our FY 80 Prior Service goal has been achieved. We must also consider end-strength ceilings and budgetary constraints that impact on personnel procurement. I know it is sometimes frustrating to turn back people who appear qualified, except for a single paragraph in the regulation, but that is what keeps the Air Force at its best. Keep working the PS program for October 1980 and beyond — our FY 81 goal almost doubles and your hard work today will meet tomorrow's challenge.

Copy of a copy

COMMENT: According to ATC Reg 33-2, applicants must submit documents that are originals or copies authenticated by a notary public or a person authorized by law. However, several paragraphs later it says that machine reproductions of a copy of the

A reply to a DIAL that appeared in the March issue of the RECRUITER was in error. The answer said there were no exceptions to the regulation against slogans or overprinting on official indicia mail. Recruiting Service has been granted a permanent waiver by headquarters Air Force to allow the use of borders, slogans, markings or designs on envelopes supporting recruiting activities. Due to an administrative oversight, this information was not on file, which brought about the incorrect answer.

original must be notarized, except a photostat copy of the master birth certificate on file with the State Bureau of Vital Statistics made in response to DD Form 372. Why can't we use a photostat copy of the birth certificate the applicant receives from the state? It is hard to alter a photostat copy and I don't know of anywhere an applicant could get an altered photostate copied.

REPLY: The reason we will accept a copy of the birth certificate from the state and not the individual is that the process is kept in official channels. Accept-

Selection rate brightens summer

Continued from page 1

3503rd Group To SMSgt.

Lester D. Teahl
Dennis P. Testa
Richard A. Thomas
John E. Tunstall
James D. Wakefield
Thomas S. Whistler
Leon P. Younger
Joseph H. Zalanowski

3504th Group To SMSgt.

Franklin D. Armour
Harvey D. Clubb Jr.
James E. Crowell
Bobby W. Edwards
Bobby D. Fairchild
James T. Fitzgerald
Thomas C. Grooms
Ray J. Gutzler
Louie Harris Jr.
Richard W. Lutz Jr.
Richard C. Mason
Fred Mathies
Ronald L. Mouser
William L. Pollard
Jean C. Pontarolo
Jerry R. Poole
Lee O. Wilkes Jr.

To MSgt.

Darrel L. Akers
Fred D. Almand
Walter C. Baird
James A. Bethea
Kenneth R. Blankensopp
Gary J. Campbell
David Carter
Stephen D. Cochran
Raymond J. Collins
Roy G. Coulter
James A. Darby
Richard E. Davenport
Aaron C. Davis
Walter J. Davis
Raymond Douglas
Reid E. Dugger Jr.
Lola C. Dull
Allen B. Elrod
Richard C. Eymann
Steven A. Fowler
David P. Garrett
Benjamin F. Grady Jr.
James W. Gray
Luther C. Hall
Rondie A. Hall II
James E. L. Hamilton Jr.
Phillip C. Hills
Charles E. Johnson
Donald Johnson
James M. Keeler
Robert W. Kopley
Daniel G. Kuits
Thomas W. Koblinsky
William J. Linear
Brian R. Littleton
James W. McClung
Charlie H. McMullin
Jackie L. Miller

To TSgt.

Carlton E. Ayers Jr.
David E. Biggs
Roger E. Black
Richard S. Bliaich
Gary J. Borosky
William M. Brandon Jr.
Granton R. Brotherton
Vergil C. Clark
Gary W. Combs
Alvas D. Cox
Samuel L. Crain
Ben D. Delk Jr.
John H. Engle
Joe M. Forstman Jr.
James E. Fowler
Howard D. Golden
Garry R. Gross
Charles D. Hamby Jr.
Russell W. Hamer
Kenneth L. Hightower
John W. Houston
Ronald B. Hughes
Olland L. Jackson Jr.
Raymond O. James III
Charles D. Liberatore
Roman R. Lozano Jr.
Roberto Morales
Gary F. Morris
Ronald E. Phillips
Johnnie K. Reynolds
James D. Rhoades
Matthew B. Scholl
Donald O. Seward
Joseph F. Szepanski
Roy L. Travis
Bruce A. True

3504th Group To SMSgt.

Harold R. Eslinger
Royace R. Fanning
George E. Turner
John W. Fry
Merlyn A. Lieske
Albert C. Morcom
Robert T. Murphy
William R. Reesman

To MSgt.

Sidney D. Rogers
Hubert J. Scogins
Christopher A. Sakay

To MSgt.

William H. Buser
Jerry M. Carignan
Samuel L. Carrier
Steven F. Clark
Lawrence D. Clouse
David L. Cook
James L. Cook
Jack L. Dawkins
Charles R. Ferguson
John W. Foster
James S. Gentry
James H. Gore
Willard E. Henry
Thomas W. Howell
Fred A. Kent
Andy F. Konzak
Gerald A. Kunkel
David M. Kupcho
Michael T. Madigan
Edgar G. McKenzie
Kenneth T. Hibdon
Wade D. Hoffman
James L. Huber
Jimmie E. Johnson
Adam P. Keidl
Charles E. Kemp
Kenneth M. Kramer
Richard L. Leavelly
Carl L. Lind
David C. Parker
Michael E. Pettyjohn
Robert J. Pickerin Jr.
Frank J. Rodros
James R. Roehl
Alvin S. Schiff
Michael D. Schmidt
Donald H. Smith
Leonard N. Spence
Edward Vanover
Robert E. Weller Jr.

To TSgt.

Frederick Bach
Lawrence W. Bowar
Darwin W. Bowler
Dennis E. Boys
Neoleon Bradley Jr.
Ronald A. Brown
Barry L. Canti
James N. Cole
Ronald S. Cortick
Daniel P. Crass
Steve A. Danyl
Donald L. Epperson
Michael E. Ferguson
David W. Gasaway
John M. Hale
Kip R. Haner
Randolph D. Hendricks
Woodie L. Hill
Darryl L. Hronek
Darrel W. Isaacs
Reginald L. Johnson
Gary L. Kintner
Timothy L. Kraft
Edward R. Theodore
James R. Vaughn
Eddie J. Lowery
Wayne L. Patterson
Thomas R. Shea

ting reproduced copies presented by applicants is to risk getting an altered document. It's a risk that we need not take. Although it may be true that photostats are harder to alter, one fraud is too many. The paperwork involved in requesting a photostat of a birth certificate from the state is not as great as that of processing someone out of the Air Force who enlisted with falsified documents. Sorry, but a copy of a copy just won't work.

Who's number

COMMENT: I was wondering if we could use our Recruiter Identification Code (RIC) on Form 3010 rather than our social security number. I don't like to use my social security number and think the RIC number would identify any recruiter well enough.

REPLY: Yours is the first complaint I've received on the use of the social security numbers on forms for processing applicants. Without revising both the form and the instructions in the regulation, it seems rather difficult to change the current procedure; however, we will look into adding "or Recruiter ID" to the next revision of the form. I know it sometimes seems the government and, especially the military, are hung up on numbers that tend to "impersonalize" the system. The forms we use are designed for use by people outside of Recruiting Service who don't have RIC numbers but do have social security numbers. Thanks for your suggestion and keep up the good work.

The Air Force Recruiter

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All photos are official Air Force photos unless otherwise indicated.

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Col. Walter D. Miller.....Director of Advertising
Maj. Harry R. Sunderland.....Chief, Publicity
TSgt. Wayne W. Bryant.....Editor

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Timothy J. Rausch
Michael Ryan
Christopher A. Sakay
George H. Sammon
David A. Schroeder
Roy W. Smith
Gerald A. Snedeker
David Soulliere
Steven C. Trower
Keith A. Wade
Charles F. White
Bernard C. Williamson
Donald A. Wilson

3506th Group To SMSgt.

Ronald W. Benson
Richard W. Fluke
Daniel E. Holsapple
Daniel F. Jeffers
William R. Jenkins III
Cory D. Jensen
John P. Kirkpatrick
Eugene J. Knox
Eddie J. Lampkin
Gib W. Linzman
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Herbert E. Withrow

To TSgt.

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Jancy Armstrong
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Douglas J. Gillert
Wayne L. Patterson
Thomas R. Shea

The family

One of our people needs help



The family is reunited following their odyssey. Billy, Patrick, Susan and Diane Metzger have many people in their "family."

(Editor's Note: The following story needs no introduction because it really happened. It appeared in a recent issue of the Air Force Communications Command (AFCC) newspaper, *The INTERCOM*. Being a member of the Air Force places hardships on each of us, but it also provides a built in "family." This story is about that family.)

By Lt. Col. Peter L. Sloan

HQ AFCC — This is a story about people who care.

It begins with a late-night phone call from an Air Force doctor in Incirlik, Turkey. At Bergstrom AFB, near Austin, Texas, Diane Metzger hears: "Your husband has suffered a massive heart attack. You had better come." ...and Mrs. Metzger's odyssey began.

There were other calls throughout the night. From the Air Force Casualty Assistance Branch — "Yes, you may take the children with you." The Red Cross office would be open at 7:30 a.m. to process an emergency loan for airline tickets. Husband Bill was in stable condition, but unconscious.

As Diane was returning from the Red Cross office the next morning, she recalls thinking about all the things she had to do — from airline reservations, passports, orders, and a place to stay in Turkey to someone to take care of the puppy at home.

"I assumed I'd be doing it all myself," she said. But that's when people who cared stepped into Diane's life. Maj. Jim Blair was waiting when she arrived at her home.

Blair, who commands the 1882nd Comm Sq. at Bergstrom, had learned of Diane's situation from

Photos by

Col. John G. Nash,

SSgt. Edgie Varner

and SrA. Chere M. Koss.



The medical team in Turkey: Capt. T. Hall Keyes IV (NC), Capt. Mathey Morgan Tignor (MC), Capt. Mark Isaac Sanders (MC), and Capt. Ronald Mallory (NC).

The Air Force Recruiter

AFCC headquarters at Scott AFB, Ill. While he didn't know Diane's husband (Metzger had been assigned to the 602nd Tactical Air Control Wing at Bergstrom before leaving for a remote assignment) he did know that Diane, daughter Susan, 12, and son Billy, 6, were living in base quarters at Bergstrom while Metzger was completing a one-year tour in Turkey.

Diane remembers, "At first I didn't understand who he was, but he took care of everything from the passport photos to the puppy. He helped out with the airline connections, and he himself drove us to the airport the next day."

Diane knew she'd need to get the passports validated in New York before continuing on to Turkey and so did TSgt. Patrick J. Gallagher who met her at JFK International Airport. Gallagher, an adviser assigned to the 174th Combat Comm Sq., an Air National Guard unit at Roslyn, New York, and Irv Hitzler, a technician assigned to the 174th drove Diane and the children to the Rockefeller Center. There, in less than an hour, the passports were validated.

At the Gallagher home, Mercedes Gallagher had prepared a meal for the Metzgers. "Mercedes was a shoulder for Diane to lean on," Gallagher said. He added, "I was glad we were able to help, and know someone would do the same for me if I ever needed help."

As Diane, Susan and Billy waited with Pat Gallagher for the flight that would take them to Rome and then Istanbul, TSgt. William M. Metzger remained unconscious from his brush with death at Incirlik.

For 33-year-old Bill Metzger, the assistant NCOIC of a radio relay site at Kurecik, Turkey, Jan. 15 had begun as a happy day. He'd traveled some 275 miles to Incirlik Air Base to begin processing for his return to the states and an assignment at MacDill AFB, Fla. He had finished all but two weeks of his year-long remote tour.

But at 6 p.m., he was experiencing chest pains, and as the Air Force doctor Capt. Mark I. Sanders was examining him at the Incirlik Air Base emergency room, Bill Metzger suffered a massive heart attack.

Sanders began mouth-to-mouth resuscitation and was joined by Capt. Alvis Thorpe, SSgt. Frederick King and SrA. Paul L. Harrison.

As this group began initial CPR, more medical ex-



SSgt. Phillip Hoffman arranged for schools and ration cards.



Wives Chris Donath and Claudia Nash provided much needed support.

perts gathered. That team included four doctors: Cols. Esteran A. Alcazar and Elias A. Thomas Jr., Maj. Lewis Semrad Jr., and Arturo M. Tiego, and two nurses, Capts. Joyce Kuykendall and Linda Ruddick. Later, Capt. (Dr.) Mathew M. Tignor provided day-to-day care for Sergeant Metzger.

"We only did our job," said Colonel Alcazar, but that job preserved the miracle of life for Bill Metzger.

As Diane contemplated the problems of clearing customs at Istanbul and then traveling on to Incirlik, CMSgt. Ronald W. Kidd made sure he'd be in Istanbul to meet her.

Diane remembers Ron Kidd, the first sergeant of the communications unit at Incirlik, with special affection. "He gave me the most moral support during our 26-day stay in Turkey. There were dozens who helped, but Ron was always there with reassurances and solutions to any problems we had."

Meanwhile at Incirlik, Col. John G. Nash put out the word — "One of our people needs help." Colonel Nash, who commands communicators at Turkey, is particularly proud of the way Air Force people responded to the Metzgers' needs. He says, "We talk a lot about benefits, but sometimes we forget that one of those benefits is just being part of a great Air Force family."

Colonel Nash and his wife, Claudia, and Christine Donath, president of the unit wives club, were the part of that family that met Diane, Susan and Billy's plane at midnight. As Diane was rushed to her husband's bedside, the children were prepared for bed.

SrA. Robin F. Masden, who was among those who sat with the children, commented, "Being away from home myself, it made me feel good helping someone else. Helping meet their needs helped me meet my own."

At the hospital, a seriously ill Bill recognized Diane when she arrived, but it was several days later before he fully realized what had happened. For Diane, her stay had just begun, for it would be 26 days before she left Turkey. All around the base, more people made sure her only concern was for Bill's health.

The base support commander, Col. Glen W. Young, made the VIP Suite available to the Metzger family. Christine Donath and the wives club made sure pots, pans, dinnerware and utensils were available. Claudia Nash made sure the refrigerator was stocked with food and soft drinks.

Diane remembers, "Someone cooked our supper every night for four weeks—they brought it to our room or invited us to their homes, whichever was easiest for us. There were sitters, hair dryers, bicycles, even warm clothes; whatever we needed was there."

As Bill Metzger's condition improved, he expressed surprise, "I didn't know that many people cared. So many people helped us...and they didn't even know us."

AND HELP THEY DID. More than \$2,000 was collected to help defray the costs of the trip. SSgt. Phillip B. Hoffman completed arrangements for Susan and Billy to attend school, ration cards were provided, Sergeant Metzger's supply and finance accounts were settled, word went to his new unit, and an extension for furniture storage at Bergstrom was obtained. There were shopping trips to local bazaars and access to a phone assured at all times.



MSgt. Leonard Kearns was a "best friend."

Diane Metzger has a special appreciation for these things because, as a former personnel specialist in the Air Force (she had met and married Bill while they were stationed together in Hawaii), she knew how much extra effort it takes to provide this type of support.

"There was always someone standing by, ready to help," she says. She remembers a couple of people in particular.

There was SrA. Bill Mueller who had been stationed with them at Bergstrom. "He's definitely no fan of hospitals, but he came by every day, sometimes several times a day, to see how we were doing."

There was also MSgt. Leonard W. Kearns, Bill's supervisor and best friend at the Kurecik communications site. "He called every day, and made a special trip to see us before we left."

As Bill Metzger's condition improved, plans were made to fly him to the Wilford Hall USAF Medical Center at Lackland AFB, Texas. Special arrangements were made for Diane and the children to accompany him on the flight back.

"We arrived in Texas on a Saturday, the 16th of February, and were met there as we had been at each stop on the flight back by someone from the communications unit on the base. Major Blair picked us up at the hospital the next day and drove us home to Bergstrom," Diane recalled.

Four weeks later, Bill Metzger was home on convalescent leave. It had been a long journey from Texas to Turkey and back for the Metzgers, but they were home now. Home — a place where people care. In a lot of ways, they had never been away because there had been people who cared all along their odyssey.

honor roll

Twelve or more EAD

This category recognizes those recruiters who enlisted 12 or more NPS on active duty in April.

Name	EADS	Sq/Flt
TSgt. Jackie L. Barnes	16	41C
TSgt. Charlie H. McMullin	15	31F
TSgt. James F. Dacier	13	62A
SSgt. Robert T. Hiatt	13	46E

Twelve or more Net Reservations

This category recognizes those recruiters who obtained 12 or more Net Reservations in April.

Name	EAD	Sq/Flt
SSgt. David J. West	16	67A
MSgt. Larry J. Patana Jr.	16	32E
TSgt. James J. Besmer	15	54B
TSgt. Troy F. Yaughn	15	31D
SSgt. Henry R. Daniels Jr.	14	66B
TSgt. Jackie L. Barnes	14	41C
SSgt. Charles H. Roberts	14	32E
SSgt. Martha A. Payne	13	62D
TSgt. Carl W. Turnquist Jr.	13	14F
SSgt. James C. Cheek	13	13F
SSgt. Leslie J. Lopez	12	62B
TSgt. Jimmie E. Johnson	12	52D
SSgt. Emmanuel J. Vaughn	12	51C
TSgt. Kevin S. Oslin	12	31A
TSgt. Charlie H. McMullin	12	31F
TSgt. Charles R. Reynolds	12	37D

One Hundred Fifty Percent Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly EAD goal for April.

Name	Goal/Acc	Percent	Sq/Flight
MSgt. Robert J. White	13/29	223.1	41C
MSgt. Robert E. Jacques	14/28	200.0	13F
MSgt. Marziano P. Ragnone	20/38	190.0	54E
MSgt. Albert H. Simpson Jr.	17/29	170.6	41A
MSgt. Dennis E. Douglas	11/18	163.6	55D
MSgt. Charles R. Stewart	27/43	159.3	32E
MSgt. William A. Tkacs	24/38	158.3	14F
MSgt. John C. Newberry	16/25	156.3	43D
MSgt. Bobby W. Edwards	32/50	156.3	31A
TSgt. Fred J. Heger Jr.	16/24	150.0	53A
MSgt. John W. Fry	20/30	150.0	44C

Flight Net Reservations Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly Net Reservation goal for April.

Name	Goal/Acc	Percent	Sq/Flight
MSgt. Joseph C. Lima	24/50	208.3	67A
TSgt. William E. Armstrong	21/42	200.0	50F
MSgt. Robert J. White	23/42	182.6	41C
MSgt. William A. Tkacs	39/71	182.5	14F
MSgt. Jerry P. Young	31/55	177.4	69B
MSgt. Rodney E. McKenzie	26/45	173.1	68C
MSgt. Allan A. Bain	56/95	169.6	52D
MSgt. Roy L. Vaughn	23/39	169.6	39C
MSgt. Bobby W. Edwards	42/71	169.0	31A
MSgt. Larry B. Lehmann	25/42	168.0	50E
SMSgt. Joel R. Rosenow	42/70	166.7	66B
TSgt. James R. Rohl	18/29	161.1	50C
MSgt. Michael L. Ward	30/40	160.0	35F
MSgt. Marziano P. Ragnone	39/61	156.4	54E
MSgt. Charles R. Stewart	36/56	155.6	32E
MSgt. Robert T. Murphy	26/40	153.9	43C
TSgt. James J. Besmer	34/52	152.9	54B
MSgt. Donald E. Long	27/41	151.9	66A
SMSgt. Raoul J. Girard Jr.	36/54	150.0	33C

The following were left off the January Honor Roll: for Flight Net Res Club.

Name	Goal/Acc	Percent	Sq/Flt
MSgt. Lowell H. Rollyson	20/35	175.0	11F
MSgt. Samuel P. Lucciola	21/34	161.9	11E
MSgt. Peter N. Kyrimes	24/51	150.0	14C

Double up can catch up for top producing recruiters

Twelve or more EAD

This category recognizes those recruiters who enlisted 12 or more NPS on active duty for May.

Name	EADS	Sq/Flt
MSgt. Larry J. Patana, Jr.	14	32E
TSgt. Charlie H. McMullin	13	31F
SSgt. William C. Gesslin	12	33B
SSgt. Alfred M. Anthony	12	33C
MSgt. Grady E. Smith	12	33G
SSgt. Martha A. Payne	12	62D
TSgt. Dewayne A. Moore	12	43B

Twelve or more Net Reservations

This category recognizes those recruiters who obtained 12 or more Net Reservations for May.

Name	Net Res	Sq/Flt
SSgt. Dennis A. Smith	17	33F
SSgt. Richard E. Henderson	16	51C
MSgt. Larry J. Patana, Jr.	16	32E
MSgt. James J. Watson	14	66F
TSgt. James F. Dacier	13	62A
TSgt. Jerry W. Michaelis	13	61G
SSgt. John E. Hoime	13	42A
TSgt. Charles S. Tache, Jr.	13	13F
Sgt. Christina Glasco	13	15D
SSgt. Michael R. Zellner	12	16C
SSgt. Lonnie C. Morris	12	49D
SSgt. Charles H. Roberts	12	32E
TSgt. James D. Elliott	12	33A
TSgt. Maxie W. Williams III	12	33A
TSgt. Reid E. Dugger, Jr.	12	33G
SSgt. Paul D. Godleski	12	35A
MSgt. Harry L. Anderson	12	37G

One Hundred Fifty Percent Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly EAD goal for May.

Name	Goal/Acc	Percent	Sq/Flt
MSgt. Richard V. Smith	9/20	222.2	15X
MSgt. Earnest L. Smith	13/25	192.3	43B
MSgt. Robert E. Jacques	15/27	180.0	13F
TSgt. James C. Morris	14/22	157.1	41B
SMSgt. Delmer K. Best	32/50	156.3	37E
MSgt. Charles R. Stewart	27/42	155.6	32E
MSgt. Robert J. White	20/31	155.0	41C
SMSgt. Paul E. Pittman, Jr.	33/51	154.6	33D
MSgt. Raymond M. Heflin	26/39	150.0	32D
MSgt. Lowell H. Rollyson	12/18	150.0	11F

Flight Net Reservations Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly Net Reservation goal for May.

Name	Goal/Acc	Percent	Sq/Flt
MSgt. Jerry G. Siegel	46/81	176.1	46E
MSgt. Arthur E. Hanks, Jr.	35/61	174.3	61G
MSgt. Tommy R. McDonald	26/45	173.1	33G
MSgt. Charles R. Stewart	33/55	166.7	32E
MSgt. Jerry P. Young	31/51	164.5	69B
TSgt. Leonard N. Spence	21/34	161.9	50A
MSgt. Ted R. Scheele	21/33	157.1	50D
MSgt. Dennis E. Douglas	20/31	155.0	55D
SMSgt. Delmer K. Best	25/38	152.0	37F
MSgt. Richard B. Crosby	45/68	151.1	33F
MSgt. Robert E. Jacques	26/39	150.0	13F
MSgt. Sendalio D. Garcia	36/54	150.0	67D



Volunteer

Improving his community is the goal

By TSgt. Wayne Bryant

For approximately 80 hours a month, Sgt. T. L. "Robbie" Roberson of Recruiting Service's Directorate of Advertising and Publicity trades his uniform and recruiting badge for a different uniform and a different badge.

For the past eight months, Robbie as he is known to his fellow officers, had donned the uniform of the Schertz, Texas Police Department. Sergeant Roberson works as a reserve patrolman three nights a week and is on call under special circumstances.

Being a reserve patrolman doesn't pay very well, as

Coverage depends on participation

(This is the third of a series of articles on the Uniformed Services Health Benefits program. This article continues the discussion of the financial impact on using the CHAMPUS program by the dependents of active-duty members. Check with your CHAMPUS advisor for the latest information on specific CHAMPUS questions.)

In Part I published in the previous issue, the deductibles and cost sharing of outpatient medical care, cost sharing under patient care, and CHAMPUS cost limitations were explained. In this article, the benefits, exclusions, and limitations will be further discussed.

Treatment on an inpatient or outpatient basis will determine the cost-sharing provisions that apply for using the CHAMPUS program. Generally CHAMPUS will share the cost of medically necessary services and supplies required in the diagnosis and treatment of medical, surgical, nervous, mental and chronic conditions, contagious diseases, and maternity care. CHAMPUS coverage includes but is not limited to: professional service; radiation therapy; diagnostic services; physical therapy; psychiatric services; drugs, if administered by a civilian facility or physician; drugs procured from a pharmacy if a prescription is required for their issuance; insulin; professional ambulance service, when medically necessary; oxygen; artificial limbs and eyes; orthopedic braces (limited to leg, arm, back and neck braces); abortions; family planning; adjunctive dental care, i.e., dental care which is an integral part of the treatment of a medical (not dental) condition (prior approval and written preauthorization is required); rental of necessary durable medical equipment such as wheelchairs or hospital beds (before renting equipment, ask a service facility if it can be borrowed without cost); and institutional care (hospitals or authorized institutions other than hospitals. Care in skilled nursing facilities, residential treatment centers or other specialized treatment facilities must be preauthorized by CHAMPUS).

Excluded from CHAMPUS coverage are: care that is not medically necessary; care that is experimental in nature and has not been established as good medical practice; domiciliary or custodial care; well-baby care; spectacles or eye examinations for correction of ordinary refractive error; preventive care; adjunctive dental care which has not been preauthoriz-

Patrol

Part of his duties as a reserve patrolman include patrols in one of the departments four vehicles. Most of this duty is through the residential areas of Schertz and near local businesses. (Photo by TSgt. Wayne Bryant)

a matter of fact it doesn't pay anything. Robbie works for a clothing allowance that keeps his dark blue police uniform clean and in repair.

Why does he work for nothing? "I guess its because the job is interesting and exciting," he explained. "I first got interested in police work two years ago while I was a member of the local Radio Emergency Action Citizens Team (REACT). The REACT people worked very closely with the local police departments."

Working to improve his community while serving in the Air Force is something that is important to Sergeant Roberson and he sees his job with the police department as fulfilling that challenge.

ed; routine dental care; hearing examinations except in connection with treatment of an otherwise covered injury or illness; physical examinations and immunizations not for diagnostic or treatment purposes (except physical examinations and immunizations for dependents of active duty members who travel under orders outside the United States as a result of the member's duty assignment); and prosthetic devices (other than artificial limbs and eyes); hearing aids; and orthopedic footwear.

To use the CHAMPUS program the beneficiary goes to a civilian physician, hospital, or other authorized provider of care; identifies himself/herself as a CHAMPUS beneficiary with

CHAMPUS drops cost measurement

A change in the method used by the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS) to determine allowable medical charges was announced by Theodore Wood, Director of the Office of CHAMPUS. The change will improve the overall level of payments for CHAMPUS claims, according to Wood, and is expected to result in an additional \$13 million paid on CHAMPUS claims for medical services.

Previously, the doctor's "customary charge" was one of three factors used in determining the allowable charge on a given claim. Under the new method, the allowable charge will be based on the lower of two factors, the actual bill or the prevailing charge for the service performed in that geographical area.

CHAMPUS officials believed that the elimination of the doctor's "customary charge" will narrow or remove the gap between a billed charge and the allowable charge, thus increasing doctor participation in the CHAMPUS program.

More areas opened to AF women

RANDOLPH AFB, Texas — Three more enlisted aircrew specialties have opened for women. They are in-flight refueling operator, flight engineer and aircraft loadmaster.

Enlisted women volunteers who complete training may expect to be assigned primary flying duties in C-141, C-5, C/KC/EC/WC-135, WC/JC-130 and E-4 aircraft.

The change follows a test program involving 26 active-duty, two Air National Guard and seven Air Force Reserve enlisted women.

Opening of the specialties to women now makes 226 of 230 possible enlisted career fields available to them. The only fields closed to enlisted women are pararescue/recovery specialist, defensive aerial gunner, security specialist and tactical air command and control specialist.

Recently, the capabilities of women was proven in the form of an Air Force mission crewed entirely by women.

The Military Airlift Command's 375th Aero-medical Airlift Wing C-9 Nightingale from Scott AFB, Ill., carried a normal patient load and made seven stops throughout the midwest.

Gen. Robert E. Huyser, Military Airlift Command commander-in-chief, called the effort "one of the many things women have proved they can do as well — or better — than men."

Aboard the aircraft were Capts. Susan Regele, aircraft commander; Catherine Young, medical crew director; Christine Schott and Cynthia Costello, pilots; and Patricia Bolland, flight nurse; SSgt. Michele Varney, SrAs. Linda Sappington and Marilyn Bates, aeromedical technicians; and A1C Genita Martino, flight mechanic.

Captain Regele said the mission "was a chance to show that it's something that can be routinely done." (AFNS)

his/her ID card and obtains the authorized care. The beneficiary should check to see if the provider of care will participate in CHAMPUS. Participation means that the provider of care will provide the authorized services, submit the CHAMPUS claim, charge the beneficiary only his cost-sharing portion of the total charges, and accept the amount received from CHAMPUS as payment in full. Participation by providers of care is entirely voluntary. If the provider of care will not participate in the program, the beneficiary can either find another who will, or use the nonparticipating provider with the understanding that the beneficiary will have to file his own claim and perhaps pay more than if he had used a participating provider.

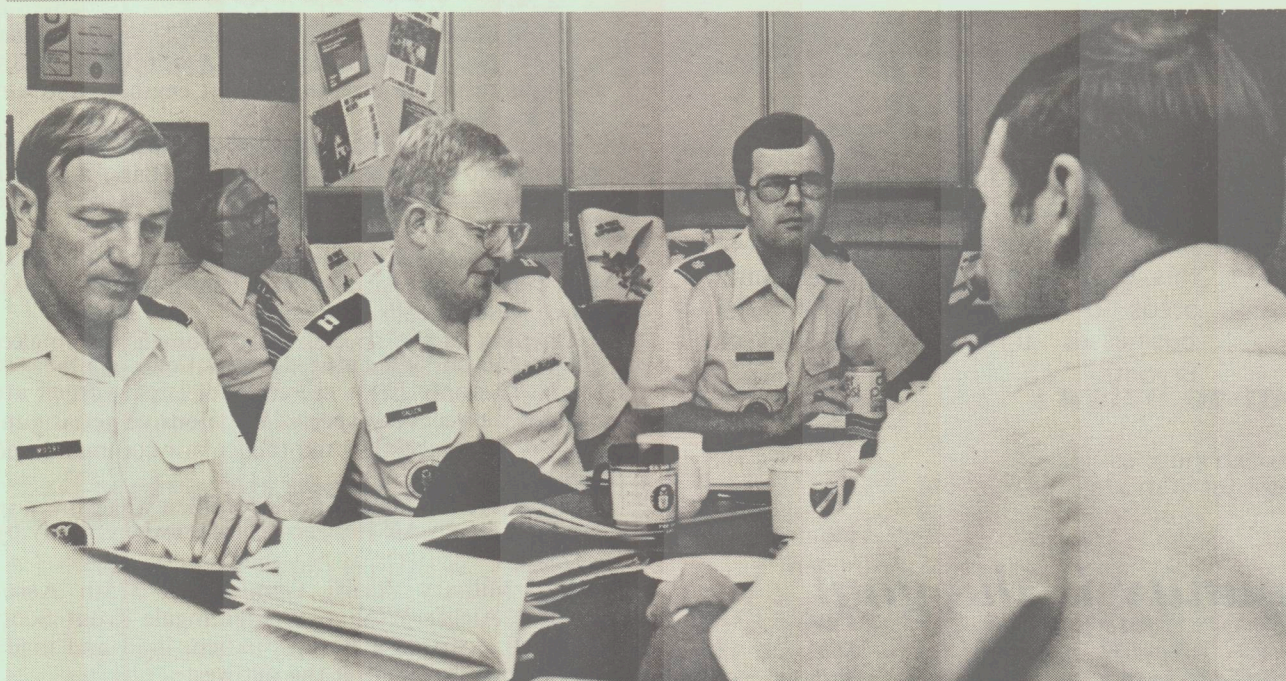
CHAMPUS also has a program for the handicapped in which it shares the cost of rehabilitative services and supplies to help a seriously physically handicapped or moderately or severely mentally retarded person overcome or adjust to his or her condition. The beneficiary share of the cost or care is based on the pay grade of the active duty member ranging from \$25 for E-1 to \$250 for O-10. CHAMPUS then pays up to \$350 per month for authorized care. Any additional amount is the responsibility of the beneficiary.

Certain kinds of care received under CHAMPUS require written approval — called preauthorization — before CHAMPUS will share the costs of the care under its program. This includes admission to any approved residential treatment center or approved specialized treatment center; cosmetic, plastic, and/or reconstructive surgery; dental care (medically necessary) or hospitalization related to dental care; all services and supplies under the Program for the Handicapped; and lease/purchase of durable medical equipment. A request for preauthorization should be made at least 30 days before the medical service or supply is to be obtained and is good for 90 days from the date it is issued unless another period of time is specified.

Although an initial hospital stay does not require preauthorization, any stay anticipated to last over 30 days requires recertification by the attending physician and CHAMPUS approval. Check with a CHAMPUS advisor for further details.

This concludes Part II of the CHAMPUS Financial Impact. Watch for next month's issue for the final part on the CHAMPUS Financial Impact.

crossfeed



Advertising and publicity officers from the five Recruiting Groups met with the A & P staff at Recruiting Service Headquarters recently during the Group A & P Officers Conference. Every phase of the advertising program was discussed with the group officers, from fact folders and brochures to promotional items and

publicity. Lt. Col. Hugh Moore, deputy director, Directorate of Advertising and Publicity, left, along with other members of the headquarters staff discussed the program with Capt. John Callen, 3506th Recruiting Group, center, and Maj. Ray Crockett, 3505th Recruiting Group, right.

Perpetuation: Colorado recruiter finds gold mine

By TSgt. Don Truesdell
3567th Recruiting Squadron

Does perpetuation pay off? Do you want to be a success? Just ask SSgt. Dave West of the 3567th RSq. and he'll give you an enthusiastic "you bet!" Dave works out of the Lakewood, Colorado Recruiting Office, covering 1,600 square miles of some of the most rugged mountain sections of the Colorado Rockies. Because of the vast distances between towns, a good Advertising & Publicity Program and use of basic recruiting tools are necessary for success.

Recently Dave used one of those basic tools, "perpetuation," to enlist three sisters into the DEP Program. They were Marka, Coy and Carrie Wellington of Frisco, Colorado a small town approximately 80 miles from Dave's Lakewood office. Lt. Col. Ted Whitaker, commander of the 3567th administered the oath of enlistment.

Marka was the first to become interested in the Air Force. She is a graduate of the University of Colorado and holds a B.A. degree in International Affairs. Marka left for San Antonio, Texas, on June 12 for her 12 weeks of Officer Training School. Upon commissioning she will train in the intelligence career field.

Coy is a graduate of Colorado Mountain College and holds an AAS degree in Animal Science and is currently working for the Census Bureau. She will be trained as a voice processing specialist.

Carrie is a graduate of Mitchell High School in Colorado Springs. She is currently working as a laborer on a construction crew. Upon entering the Air Force, Carrie will pursue her career as a carpentry specialist.

All three young ladies agree that the training and experience they will receive as a result of their Air Force enlistments will enable them to be better prepared for what will lie ahead. They feel the reputation of the Air Force speaks for itself.

Are you now a believer in perpetuation? Are you a success? Dave sure is. For the month of April, he was 400 percent recruiter, with a goal of four (4) with sixteen (16) net nans. Year to date he attained 177 percent of his goal. That could make a believer out of anyone.

Modelers on display

The 3550th Recruiting Squadron, Indianapolis, teamed up with a local chapter of the International Plastic Modelers Society to co-sponsor the Central Indiana Model Builders Contest. More than 200 plastic models were on display at the Lafayette Square Shopping Mall. The winners of the competition received a trophy and a tour of Wright-Patterson AFB, Ohio, which included the Air Force Museum and lunch in the dining hall.

Engineers involved

Capt. Gary Hoe, 3503rd Recruiting Group engineer recruiting officer, presented the award for the best student paper at the Southeastern Regional Convention of the Institute of Electrical and Electronic Engineers, Inc., held recently. The award went to Michael A. Montgomery, a senior electrical engineering student at the University of Tennessee at Knoxville.



There's more

SSgt. Dave West, 3567th RSq., stands with the perfect perpetuation family, Carrie, left, Coy and Marka Wellington. There are two brothers still at

Reserves aid NYC effort thru publicity

(Editor's Note: The following story is reprinted from "The Skyline," an unofficial publication of the 9015th Public Affairs Reserve Squadron, New York City.)

Members of the 9015th Public Affairs Reserve Squadron (PARS) and the 3514th Recruiting Squadron, Carle Place, N.Y. are working together to provide publicity about the Air Force.

According to Lt. Col. Philip J. Shiffman, a local media marketing plan was developed to provide positive publicity in the New York City area. The plan called for using recent graduates of Air Force basic training as the subjects of public service announcements and feature articles generated and marketed to newspapers and radio stations by personnel of the 9015th PARS.

Maj. David R. Wilson, 9015th director of operations, recently devoted a 15-day active duty tour to implement the program. Working in conjunction with the 3514th RSq., Major Wilson organized an developed several recorded interviews and feature articles on recent graduates of basic training and technical school.

The subjects of these articles were Recruiter Helpers who were visiting their hometowns as assistant recruiters. While in the area, Major Wilson taped interviews of 10 to 15 minutes about their views and personal experiences in the Air Force. He raised questions on their hobbies, high school activities and why they joined the Air Force. He also asked each interviewee to compare their own future with those of their former buddies in high school.

"We ended up with six public service announcements featuring young airmen, both male and female, from throughout the Metropolitan New York area," stated Major Wilson, adding "All of them talked enthusiastically about their new lives in the Air Force."

The original tapes were used by Major Wilson to write feature stories on several of the recruiter assistants for distribution to publications in their home localities. Plans are to obtain photographs of them at work on their new assignments to accompany the articles.

Smith paces newest class graduating from school

TSgt. Jeffery A. Smith, now assigned to the 3546th Recruiting Squadron, was named the Distinguished Honor Graduate of a recent graduating class from the Basic Recruiter Course at Lackland AFB, Texas.

Also honored was SSgt. William R. Maxey, 3544th RSq., who was selected as the honor graduate. SSgt. Gary W. Hays, 3549th RSq., shared the Speech Award with the distinguished graduate, Sergeant Smith.

Headed to the '01st

Newly graduated recruiters assigned to the 3501st Recruiting Group are: TSgt. William Hill, Sgt. Norman Wertz, 3511th RSq.; SSgt. Larry McNeal, 3513th RSq.; SSgts. Jose Reyes and Louis Oliver, 3514th RSq.; TSgt. Alvin Hoagland and SSgt. Alvin White, 3515th RSq.; SSgt. Robert Barrows, 3516th RSq.; Sgts. David Cantrell, Linda Diemer and William McKnight, 3518th RSq.

Going to the '03rd

Graduates assigned to the 3503rd Recruiting Group are: TSgt. Olin Culpepper, 3531st RSq.; MSgt. William Payne, 3532nd RSq.; SSgt.

Samuel Coleman III, 3533rd RSq.; MSgt. Laurence Guidry, 3535th RSq.; and TSgt. John Keigans, 3537th RSq.

'04th bound

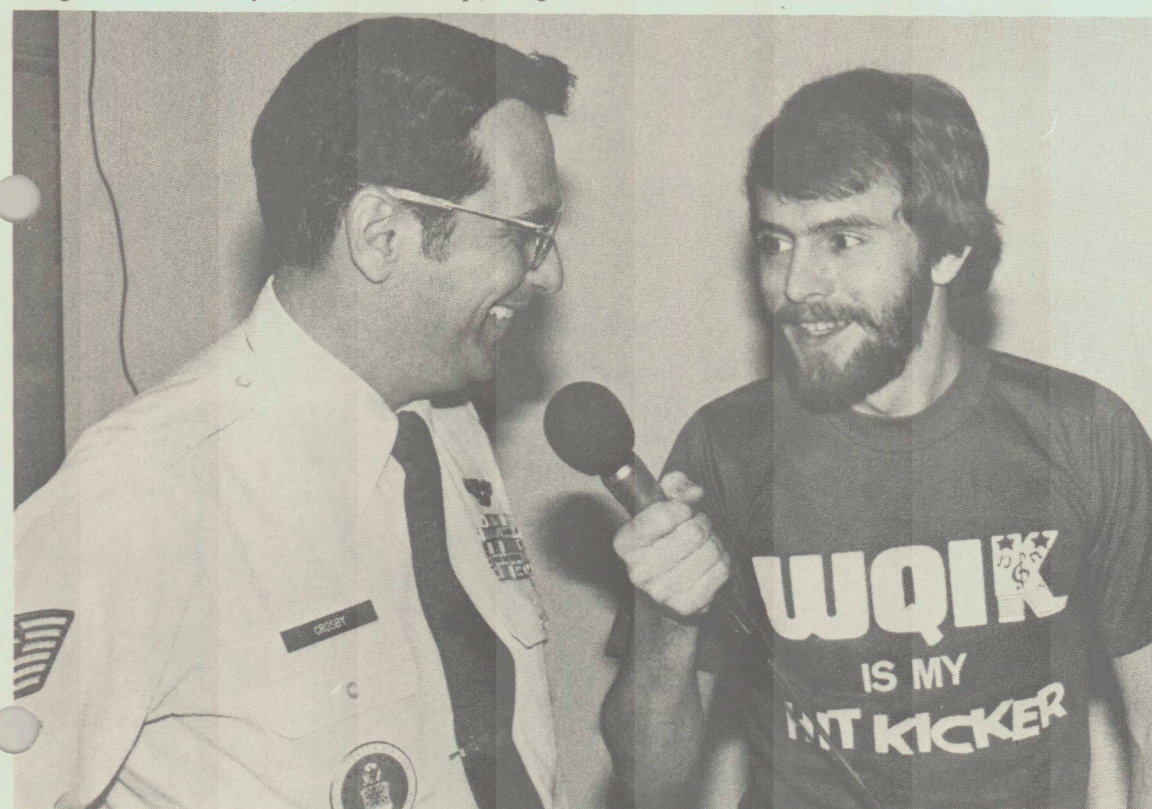
Assigned to the 3504th Recruiting Group are: SSgt. Donald Yandell, 3541st RSq.; TSgt. Donald Weisert, 3543rd RSq.; SSgt. Charles Mitchell, 3545th RSq.; and SSgt. Otis Mearidy, 3546th RSq.

Assigned to the '05th

The 3505th Recruiting Group will gain: SSgt. Donald Epperson and Sgt. Oline Thacker, 3550th RSq.; TSgt. Benjamin Snow and SSgt. Thomas Renardo, 3551st RSq.; SSgt. James Cowie, 3554th RSq.; TSgt. Adam Keidl and SSgt. Donald O'Keefe, 3555th RSq.

New to the '06th

Two graduates will be assigned to the 3506th Recruiting Group. They are: SSgt. Ronald O'Connor, 3561st RSq. and TSgt. Gordon Beardsley, 3569th RSq.



Live

MSgt. Rick Crosby, 3533rd Recruiting Squadron recruiter in Jacksonville, Fla., is the man with the answers during a live broadcast from a new recruiting office. Local radio per-

sonality Rusty Walker of radio station WQIK, spent four hours at the office during a remote broadcast from the grand opening. (Photo by TSgt. Dick Fellows)

Squadron commanders top classes at recruiting course

Two new recruiting squadron commanders were among award winners from the two recent classes to complete the Officer Recruiting Course at Lackland AFB, Texas.

Lt. Col. Frank A. Tantillo, commander of the 3553rd Recruiting Squadron, received the Sales Award and Lt. Col. Jerry W. Twaddell, commander of the 3516th RSq., received the Speech Award for the class which graduated in May.

Three officers were recognized as the Honor Graduates of these classes. They are: Capt. William B. McFadden 3541st RSq.; Maj. Don Hale, Directorate of Resource Management; and Capt. Robert Schumacher, Directorate of Marketing and Analysis.

Other graduates are: Capt. Frederick L. Alley and Capt. Karen R. Bennington, 3511th RSq.; 2nd Lt. Clark O. Rafford, 3513th RSq.; 1st Lt. Michael C. Wulf, 3537th RSq.; Capt. William A. Stewart, 3541st RSq.; Capt. William A. Melvin, 3543rd RSq.; 2nd Lt. Bruce L. Gillman 3545 RSq.; Capt. John W. Hoke, 3549th RSq.; 2nd Lt. Dwain J. Haworth, 3561st RSq.; Capt. James L. Davis and Capt. John F. Rothstein, 3566th RSq.; 1st Lt. Ronald E. Hague, 3567th RSq.; Maj. Harold N. Hansen and Capt. David C. Walters, Recruiting Service headquarters.

here 'n there

Recipe for success

HOUSTON — TSgt. Andy F. Konzak and Sgt. Jim P. French, 3546 Recruiting Squadron recruiters were recently honored for their culinary skills at the Galveston County Fair and Rodeo. Sergeant French combined his cooking talents with Sergeant Konzak who acted as chief cook and designer of their pit for a first place finish in the Bar-b-que event at the fair. When asked their secret they said, "Two recruiters, 50 pounds of wood, 65 pounds of meat, one gallon of spices and a lot of luck."

Winning ways

Beth Kistler, wife of SSgt. Roger Kistler, 3549th Recruiting Squadron recruiter in El Dorado, Ark., was recently honored by a local radio station as "Mother of the Year" for El Dorado. The station, KELD-AM, asked children to write in tell why their mother should be selected. Nine-year old Teri said, "My mother is the kindest, gentlest, prettiest, lovable, most wonderful mother in the world. Her name is Beth Kistler." Teri's letter was selected from some 60 submitted. Her mother received a dozen red roses, a gold chain necklace, gift certificate and dinner for two. A homemaker who is active in church activities and Camp Fire Girls, Beth also helps her husband Roger in recruiting efforts in the south Arkansas area.

High flight

SSgt. Jerry Phillips, 3561st Recruiting Squadron recruiter, recently earned a flight in an Oregon Air National Guard T-33 for the most prospective applicants referred to the guard unit. Each quarter the Oregon Guard unit presents the top referral recruiter a certificate of appreciation and a flight in one of their aircraft. Sergeant Phillips referred eight applicants to the guard unit, of which five enlisted.

Graduates honored

Six Recruiting Service people have been recognized for graduating from Noncommissioned Officer Academics around the country. TSgt. Jim Williams, 3503rd Recruiting Group A&P NCO was named winner of the Commandant's Award for class 80-3 at the Air Force Logistics Command NCO Academy, Robins AFB, Ga. Graduating from the Air Training Command NCO Academy with honors were: MSgt. David O'Connell, 3542nd Recruiting Squadron; TSgt. Larry L. Russell, 3501st Recruiting Group; TSgt. James B. Mamone, 3552nd RSq.; and TSgt. William R. Haden, 3549th RSq. TSgt. Artie C. Esponda, 3562nd RSq., graduated from the Military Airlift Command NCO Academy, Norton AFB, Calif.

YMCA work lauded

Maj. Ray Crockett, 3505th Recruiting Group A&P officer, was honored recently as the Armed Services YMCA National Military Leader of the Year. The major works with the Armed Services YMCA in Rantoul, Ill., near Chanute AFB.

Communicators graduate

Three Recruiting Service advertising and publicity officers recently completed the Air Force Short Course in Communication, at the University of Oklahoma. Capt. John Olsen, chief of the Local Advertising Branch, Directorate of Advertising and Publicity, was the honor graduate of the course. Also graduating were Capt. Charles Whitley, 3567th RSq., Lowry AFB, Colo.; and Capt. Alan Freitag, 3541st RSq., Kansas City.

Topping 5,000

SSgt. Harry B. Sanders, 3543rd Recruiting Squadron recruiter in Fremont, Neb., was part of a recruiting milestone for the squadron. He recruited the 5,000th enlistee for the squadron, since Oct. 1, 1976, when they were redesignated the 3543rd.

Lt. Col. William Miller, squadron commander, and Sergeant Sanders were on hand at the Omaha AFES when Ronald Arnold arrived for processing. Both Sergeant Sanders and Ronald were presented Air Force jackets by Colonel Miller to commemorate the event.

"Our 5,000th enlistee is a significant turning point for Air Force recruiting in this area," stated the colonel, "enlistments are up and we have made significant improvement in meeting Air Force recruiting objectives this year."

Ronald selected the Security Police career field and will be stationed in Korea following completion of training.

Even flow takes effort of all involved

Bombers and burgers in St. Louis

By 2nd Lt. Bruce L. Gillman
3545th Recruiting Squadron

ST. LOUIS, Mo.—Sgt. Clark Jarrett, Air Force recruiter in Granite City, Illinois, was startled recently when he walked into a Burger Chef restaurant in O'Fallon, Ill. and saw Air Force displays everywhere. Posters, paintings, blown-up photos and other decorator items create a thorough Air Force "experience" when dining at the restaurant.

Sergeant Jarrett was delighted to discover this magnificent sales aid, right in his recruiting area. The store manager, Pete Miller, says that the displays were put up in September of 1977 in conjunction with some other necessary renovations. "The total cost was over \$100,000," he said. "We felt it's a natural theme to use, being only a few miles from Scott AFB. We have a high percentage of our clientele from the base, both active duty military and dependents. The reaction we get is very favorable."

Dave Conzelman, the area supervisor for Burger Chef, reports that, "This is the first 'theme' restaurant in the St. Louis Metropolitan area. We like to tie-in with readily identifiable local concepts." This particular Burger Chef has apparently one of the largest seating capacities (144) in the nation.

Some of the questions the restaurant staff get

"The key to even flow is command support at every level," commented Brig. Gen. Keith D. McCartney, Recruiting Service commander in a recent letter to each of the services' recruiting commanders.

The general had been asked to explain the Air Force's procedures for even-flowing applicants through AFEES. Because of the record the Air Force has amassed for smooth-processing and "red carpet" treatment for its applicants, General McCartney provided the other recruiting commanders some background on the "Air Force Way."

"We do not have a published set of rules, but work from the principle that our liaison personnel at the AFEES are the last defense against enlistment of unqualified applicants. Therefore, they must have a reasonable amount of time to review case files, provide career counseling and exercise the quality control requirements we are charged to enforce," General McCartney explained. "When applicant flow is outside of acceptable ranges, we lose control of the enlistment process and, concurrently, inflict a disservice on the prospective applicant."

"The ultimate responsibility rests with my local unit commanders," the general said. "The most successful seem to be those who have delegated sufficient authority to the AFEES Liaison NCOIC to enforce even flow. One important requirement on the

field recruiter is to have the applicant's completed case file to the AFEES before the applicant's arrival. Thus when the applicant arrives, the liaison NCOs can concentrate on completing their counseling and quality control responsibilities."

According to General McCartney, the joint service regulation that guides the even flow concept, "often may be ignored through zeal to increase overall production and flow. Our supporting data system, when properly updated by the liaison team, provides projected workload for each 10-day period. Daily monitoring of these displays allows preplanned action to smooth workload as much as possible."

The general also discussed a misperception by recruiters, that "a sale will be lost if the AFEES cannot process the applicant now. The facts do not support this belief. We think we lose more sales from applicants who arrive at a jammed AFEES and encounter the 'hurry up and wait' syndrome their parents and relatives warned them about."

"The success we have had," the general concluded, "derives from deliberate efforts at all levels to apply principles that support the 'red carpet' concern and treatment of our applicants. We are not perfect, but we try to work the problem. AFEES are a part of our product mix and they cannot provide recruiters the level of service needed without the support of each recruiter."

about the decor have included, "Where did you get the pictures?," "Can you get copies for customers?," and "Who came up with the idea?."

Pete Miller says, "We were able to get some of the posters from the base Public Affairs Office and gave these out to people who asked for them."

Another flourish to the story is that Pete's son, Thomas, is a junior at Wesclin High School in New Baden, Ill. and is thinking seriously about attending the Air Force Academy when he graduates. Since he currently holds a 4.0 grade point average, he should be a good candidate.



AF decor

Sgt. Clark Jarrett, Air Force recruiter in Granite City, discusses one of the many Air Force posters, paintings and other decorator items with Pete Miller,

store manager at the O'Fallon Burger Chef restaurant. (Photo By Capt. John Olsen)

Dates very important too

Many CHAMPUS users make mistakes in filling out a portion of the CHAMPUS claim form that requests three separate dates in one block — "issue date," "effective date" and "expiration date."

Using the wrong dates or getting them in the wrong places in that portion of the form (block 5) can delay the processing of a claim by a month or more and requires that the claim be returned for correction.

Each of these dates appear on the dependent ID card and two of them, "issue date" and "expiration date," are on the retiree card.

Following is an explanation of each date and, if it appears on the ID card, where it is located.

Issue Date — The date the ID card was issued to the beneficiary. For dependents, it is on the front of the card in block 2. It's located on the back of the retiree card.

Effective Date — Probably the date that causes the most confusion, it is the date the beneficiary became eligible for CHAMPUS benefits. This date appears in block 15b on the back of the dependent ID card. In the case of retirees, the "effective date" is the date of retirement or Jan. 1, 1967, whichever is later. An "effective date" block does not appear on the retiree card but the information is required on the claim form.

Expiration Date — The date beyond which the card is no longer valid. It is located in block 3 on the front of the dependent ID card and is also on the front of the retiree card. Some retiree cards have the term INDEF (an abbreviation of "Indefinite") in that block. In those cases, the retiree should enter that term in the expiration date portion of the CHAMPUS claim form.

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